

*For immediate release*

## **TC Transcontinental acquires Artisan Complete Limited and further expands its offering of in-store marketing product printing**

**Montréal, January 13, 2020** – TC Transcontinental (TSX: TCL.A TCL.B) announced today the acquisition of Artisan Complete Limited, a company specialized in the creation of engaging retail environments, point-of-purchase displays and large format printing. This transaction, which follows the acquisition of Holland & Crosby Limited in October 2019, is aligned with TC Transcontinental's strategy to continue growing in the in-store marketing product printing vertical, where the Corporation is already a key player in Canada.

Located in Markham, Ontario, Artisan Complete employs 187 people and is known as one of North America's most awarded in-store marketing companies. Since its founding in 1971, Artisan Complete has always been on the leading edge of retail, helping its customers connect with their audiences and position their brand for success. The company takes a holistic approach to every project by combining innovative design, turn-key production and strategic deployment to deliver engaging experiences.

With this transaction, TC Transcontinental is further expanding its in-store marketing offering, allowing the company to provide its existing customers with a broader portfolio of products and attract new customers, and is strengthening its partnerships with major retailers. Artisan Complete offers services that are critical for its largest customers, namely retail environment design, as it focuses on "in-store customer experience". It has a strong presence within the display segment where it uses specialized equipment and unique capabilities to help retailers and consumer packaged goods customers succeed.

"We are pleased to welcome Artisan Complete's talented team to TC Transcontinental and we look forward to beginning the integration process," said François Olivier, President and Chief Executive Officer of TC Transcontinental. "Artisan Complete is very well known within the industry and its capabilities will complement TC Transcontinental Printing's offering in three key areas of in-store marketing, namely promotional point-of-purchase, permanent signage and display/décor. It is a great addition to our Printing Sector and we anticipate that our in-store marketing vertical, which now employs approximately 550 employees, will generate revenues of close to \$140 million on an annualized basis. We are in an excellent position to present our customers with an even broader range of innovative and coveted products and services."

Edwin Lemieux, President of Artisan Complete, who will continue in his role with the TC Transcontinental Printing team, added: "This transaction marks a turning point for our company as we are joining Canada's leader in the printing industry. We know that TC Transcontinental is firmly committed to maintaining its leadership for the long term and to continue growing its in-store marketing vertical, and this vision is very compelling for our team. Joining their ranks will create new opportunities for our talented people and position us to achieve new heights in the future. We couldn't be more pleased. This is a fantastic way for all of us to start the new year!"

### **About TC Transcontinental**

TC Transcontinental is a leader in flexible packaging in North America, and Canada's largest printer. The Corporation is also positioned as the leading Canadian French-language educational publishing group. For over 40 years, TC Transcontinental's

mission has been to create quality products and services that allow businesses to attract, reach and retain their target customers.

Respect, teamwork, performance and innovation are the strong values held by the Corporation and its employees. TC Transcontinental's commitment to its stakeholders is to pursue its business activities in a responsible manner.

Transcontinental Inc. (TSX: TCL.A TCL.B), known as TC Transcontinental, has over 9,000 employees, the majority of which are based in Canada, the United States and Latin America. TC Transcontinental had revenues of more than C\$3.0 billion for the fiscal year ended October 27, 2019. For more information, visit TC Transcontinental's website at [www.tc.tc](http://www.tc.tc)

– 30 –

**For information:**

Media

Nathalie St-Jean  
Senior Advisor, Corporate Communications  
TC Transcontinental  
Telephone: 514-954-3581  
[nathalie.st-jean@tc.tc](mailto:nathalie.st-jean@tc.tc)

Financial Community

Yan Lapointe  
Director, Investor Relations  
TC Transcontinental  
Telephone: 514-954-3574  
[yan.lapointe@tc.tc](mailto:yan.lapointe@tc.tc)